



SOYABEAN

Brazil, SA, India, Ukraine

Health Benefit

Soybeans are full of nutritional benefits and can contribute to a heart healthy diet. A wide variety of soy products can be made with the mighty soybean. -Soy protein is the only plant protein the FDA recognizes to reduce heart disease risk. -As a complete plant protein, soybeans have all the necessary amino acids for muscle building and repair. - Soybeans are cholesterol free and low in saturated fat. - Soybeans are rich in beneficial antioxidants and phytochemicals.

SAC



WORLD SOYABEAN PRODUCTION (In Million MT)

Export	Year	US	Brazil	Argentina	China	India	Paraguay	Canada
	2015-2016	106.857	96.500	56.800	11.600	7.125	9.000	6.2
	2016-2017	116.180	102.000	57.000	12.500	9.700	9.170	6.0

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PURCHASE PROCEDURE

Soyabean available in containers, Break bulk in bags and Bulk vessels ; prices varies according to volume and location

Procedures for Soyabean Spot

Buying :

- Buyer issues ICP0 and BCL (ICPO endorsed by bank officer)
- Seller approves ICPO and sends the Draft Contract

- Buyer // Seller sign the Contract
- Buyer opens non-operative SBLC or MT 103 to seller bank

- Seller issues POP to turn operative the financial instrument
- Shipments starts as per contract terms.

Procedures for Soyabean Contract

Buying :

- Buyer issues LOI and BCL
- Seller issues FCO
- Buyer returns FCO signed / stamped
- Seller approves and sends the Draft Contract

- Buyer // Seller sign the Contract
- Buyer opens non-operative BG or SBLC to seller bank
- Seller issues Performance Bond
- Guarantee 2% and POP to turn operative the financial instrument
- Shipments starts as per contract terms.

DEBATE FOR GMO/NON GMO

Today, GM soybeans comprise a substantial share of the market, but non-GMO varieties also have a large following among producers. The GM soybean is one of the most widely used genetically modified plants in the world today. Also referred to as the Roundup Ready (RR) soybean.

Non-GMO soybeans are primarily used for human consumption whereas the GM variety is found mostly in livestock feed

Feed /Animal Grade –Non GMO

Product	Protein (Dry Basis)	Oil	Moisture	Fiber
Whole Soybeans	40 +/- 2%	18 +/- 2%	12 +/- 2%	5 +/- 1%
Soybean Meal	48 +/- 2%	6 +/- 1%	5 +/- 2%	5 +/- 1%
Okara	30 +/- 3%	10 +/- 2%	9 +/- 2%	40 +/- 5%
Soybean Hulls	15 +/- 3%	3 +/- 1%	10 +/- 2%	70 +/- 5%
	Free Fatty Acid	Iodine Value	MIU	Unsaponifiable Matter
Crude Soybean Oil	1% Max	130-136g/100g	1% Max	1.5% Max

Food Grade –Non GMO

Soybean Variety	Protein (Dry Basis)	Oil	Moisture	Seed Size	Hilum Color	Application
High Protein & Winton Type	42 +/- 2%	17 +/- 2%	12 +/- 2%	1800-2000	Clear or Dark	Tofu, Soy milk, Niname, other
Clear Hilum	38 +/- 2%	19 +/- 2%	12 +/- 2%	2300-2500	Clear	Tofu, Soy Sauce, Miso, Roasting, other
Low Lipoygenase	40 +/- 2%	18 +/- 2%	12 +/- 2%	2000-2200	Clear	Tofu, Soy milk, other
Non-GMO Blend	37 +/- 2%	19 +/- 2%	12 +/- 2%	2600-2800	Clear or Dark	Tofu, Miso, other
Dehulled Soybeans	41 +/- 2%	17 +/- 2%	12 +/- 2%	90% thru #5 mesh	Clear	Tofu, Soy milk, Tempeh, other
Sprout & Natto	NA	NA	11-14%	SX, S, M, L	Clear	Sprout & Natto

Soyabean Grades

U.S. No. 1



U.S. No. 2



U.S. No. 3

