

SAC (South Asia Corp) Business Solutions

Company name: SAC Business Solutions

Location: India I UAE I Canada

www.southasiacorporation.com



SAC Business Solutions is a global consultancy business with over 5 years of experience in delivering proven results for over 100 clients in the mid-tier SME market. SAC provides proven methodologies to help business owners achieve their business goals – typically focusing on resource planning, global expansion, strategic sourcing, supplychain solution, import / export needs, business transformation, growth, fund raising and exit.

SAC is not interested in non- ethical quick fixes or short-term solutions but is focused on a strategic change management approach that delivers **SUSTAINABLE, PROFITABLE GROWTH** for our clients. We depute experienced business professionals and consultants offer proven marketing solution to fast track your business growth.

What Set's SAC BUSINESS SOLUTIONS Apart

- We have proven consulting systems that deliver credible results for all our clients.
- Proven client metrics:
 - Typical client engagement is circa 2-3 years
 - Our average client retention is circa 90% at term
 - A 100 to 150 % Return on Investment (ROI) in first 2 years for our clients
- Proven marketing/consulting and training systems to implement global best practice solution.

Proven Consulting Methodologies

Our consulting systems are based on the approach of the big consulting entities such as KPMG, Accenture, BCG, and McKinsey, and have been adapted to fit the requirements of the mid-tier SME market. In short, there is a strategic process behind every consulting programme, guided by analysing each functional area of the business in turn, which helps inform strategy selection and implementation. Each strategy is reviewed and measured at every stage of implementation, to ensure activity is on track, giving confidence to the business owner that the process is delivering results.



Proven Client Metrics

Our consulting systems work as they are based on proven consulting systems and change management approach used by corporate consultancies and are adapted to ensure they meet the needs of the mid-tier SME market. Our systems have been refined after working with various clients across Europe/ Asia / Africa/ Middle East clients and are tailored to meet the needs of each client with detailed reporting and evaluation processes that validate the results at each and every stage.

Our approach sets out a strategic evaluation of the company's position against its objectives and proposes a strategic road map of the change process with clear milestones to review progress. In essence, the consultancy approach works as it is based on a robust and proven business process.

Proven marketing/ Consulting, identifying gap and training systems

We also have a robust process for recruiting our Advisors, and once selected, all attend an initial one month residential, followed by a 6 month in the field training programme. We mentor our Advisors throughout this process using an '*action learning*' approach to help fast track their business. Our training is a real USP and is scored by all our Advisors at an average 95% satisfaction. Our training is on-going after this point with quarterly team reviews.



After completing training each Advisor will get to work with their consulting and advisory pipeline already prepared for them, and this support will continue for the next 6 months to fast track each consulting practice. We work with each Advisor through this process to qualify leads to the point at which time an appointment is made. A member of management team will come to all client meetings with our Advisors, and together with our robust qualification process. Our focus is on generating business values for the client and not on quantity. All our advisors are either a masters or Phd holders in their respective area of expertise.

What our Client say

MC Corp



"At every step of the way we can say SAC has exceeded our0 expectations. The content of the Training programmes is comprehensive yet concise with a clearly defined process. The quality of the training which was delivered virtually one to one was excellent". "I see no reason why I should not meet my expectations and my own financial targets". "Trust the toolkit, listen to the advice, utilise the support network and work hard". "If you are genuinely motivated by wanting to help people then SAC's programmes and support will give you maximum leverage for your effort, but you have to utilise the resources available to you. For my part I could not recommend SAC more highly!".

DTV



"A complete package – a proven system to get you to the business , excellent solution pack, and a 'mind-blowing' bottom less bag of business tools and solutions".

"The 5-day residential and follow-up 6-month training programme was the most varied and focussed training we had received . "The training was first class; the programmes are comprehensive and should benefit any style of business". "The emphasis on helping clients to buy rather than selling to them is subtle but dramatic".

The Ideal Companies to be part of our programs

If you fit the following characteristics, then it may be the time to make the next step:

- You are an experienced business house but unplanned growth.

- Have managed your business , have substantial growth but need always some firefighting.
- Have a passion for business transformation.
- Want to nationally and globally
- Have had enough of corporate politics and losing core talents .
- Want more work/lifestyle balance, overall holistic growth
- Want more control of your future and income.
- Want to set up business in other countries but no sure how to step in to a new territory.
- Lack of compliance and need for a quality management system in place
- And you need help to safeguard your business interest

Service cost

The cost is a one-off charge and customized on your need and type of services need to or outsourced. The cost cover all training and residential costs. The only on-going charge is based on on site cost as per actual.

What is the ROI for an SAC Consulting services ?

Most cases cost recovers in 1 to 2 years and an ROI expected to be 150 % from 3rd year itself. In the first year at an average client cost value of USD 20,000 to 50,000 depending on scale of partnership

Why SAC Business Solutions?

If you are in business and have a passion for strategic business transformation, then SAC Business Solutions can help you to fast track your business and streamline operations. A business restructuring process is not only financially lucrative but will also be a challenging and rewarding in coming years . This is exciting work that makes a real difference, where you can really make your name in the mid-tier S.M.E. market.

To find out more about this business opportunity write to us at:

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