

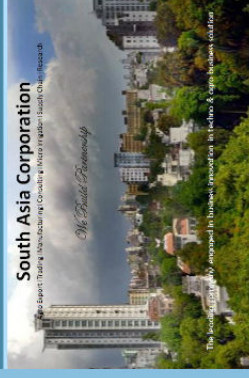
# PURCHASING SUGAR..



**SUGAR**  
**BRAZIL , INDIA , THAILAND**



South Asia corporation  
[www.southasiacorporation.com](http://www.southasiacorporation.com)



Sugar available in containers, Break bulk in bags and Bulk vessels ; prices varies according to volume and location ..

Procedures for Sugar Spot Buying :

- Buyer issues ICPO and BCL (ICPO endorsed by bank officer)
- Seller approves ICPO and sends the Draft Contract
- Buyer // Seller sign the Contract
- Buyer opens non-operative SBLC or MT 103 to seller bank
- Seller issues POP to turn operative the financial instrument
- Shipments starts as per contract terms.

Procedures for Sugar Contract Buying :

- Buyer issues LOI and BCL
- Seller issues FCO
- Buyer returns FCO signed / stamped
- Seller approves and sends the Draft Contract
- Buyer // Seller sign the Contract
- Buyer opens non-operative BG or SBLC to seller bank
- Seller issues Performance Bond Guarantee 2% and POP to turn operative the financial instrument
- Shipments starts as per contract terms.

## SUGAR VARIETIES AVAILABLE

ICUMSA – International Commission for Uniform Methods of Sugar Analysis

ICUMSA 45 – White Refined Sugar. Also called "London White"

ICUMSA 150 (this includes ICUMSA 100 to ICUMSA 150). Also called Crystal Sugar.

VHP or ICUMSA 600 – 1500 This is also called "Raw Sugar

S30 / M30 / L30 – Indian Grade White refined Sugar

GRADE A – ICUMSA 45 CANE SUGAR – ICUMSA

100

Origin : Brazil

Icumsa : 45 RBU

Polarization : 99.80% Min

Ash content : 0.04% Max

Moisture : 0.04% Max

Solubility : 100% Free

Flowing

Radiation : Normal

Certified

Colour : Sparkling White

Granulation : Fine

RAW BROWN CANE SUGAR

GRADE E ICUMSA 600-

1200

Origin : South

America/Brazil

Icumsa : 600 – 1200

Polarization : 96.00% Min

Ash content : 0.09% Max

Moisture : 0.09% Max

Colour : Brown

Solubility : 90% Free

Flowing

APL – PRO/ A 306, 322, Jesso Road, Kolkata (Calcutta) -700132, WB, India

Phone: +91.8017709041, 983132827, 8617202485 | Email:

mail@southasiacorporation.com | Web: www.southasiacorporation.com

# A little more information..



We supply granulated refined crystal white sugar Icumsa type 45 / 100 / 150 and granulated brown sugar (VHP) all in 50 kg pp bags packing. With an international business alliance and partners , having more than 5 years experience in the Brazilian sugar-market trade and logistics, we are able to get your requested sugar, with compatible shipping costs to your indicated final destinations fast and reliably.

We are able to supply quality sugar through the Brazilian mills/traders. We use bulk shipping as well as 20 FT & 40 FT shipping containers to world wide destinations.



## ICUMSA MEANING AND WORKING:

ICUMSA is a world-wide body which brings together the activities of the National Committees for Sugar Analysis in more than thirty member countries. Work is carried out under various Subject headings, each headed by a Referee.

Methods are recommended for tentative approval by ICUMSA in the first instance. Upon meeting all of the Commission's requirements, methods are accorded official status. Methods which are demonstrably useful and have found an established application, or which do not lend themselves to collaborative testing are given an Accepted status."

An ICUMSA rating is an international unit for expressing the purity of the sugar in solution, and is directly related to the colour of the sugar. Be aware that there are different types of ICUMSA units. For Brazilian sugar, the lower the ICUMSA figure the whiter the sugar.

However, this is not the case in the E.U. for some unknown reason, which has been the subject of much discussion. SGS of Sao Paulo has published specifications for ICUMSA numbers for E.U. product which run contrary to the Brazilian specifications: for example, in Brazil SGS has an ICUMSA rating of 45 rhu for refined, indicating the highest quality, with other grades of lower quality (such as Special Extra Crystal) having a higher ICUMSA of 150 and so forth.

This rating method is confirmed by the Institute of Sugar and Alcohol in Brazil.

The TU is heavily dependent upon "ash points", which are defined as "Conductivity ash, %, expressed to three decimal places" (British Sugar Corp., Central Laboratory. ICUMSA Headquarters). Further used to weight the TU is "reflectance Grade Colour" and "Solution Colour" as it is referred to, which have formulas for determination equally confusing as the one for "Ash Points". Thus, as you see, this is not easily understood by the novice.

